



MERCATOR

INTERNATIONAL LLC

Logistics & Infrastructure Advisors

Evolutions in Liner Services

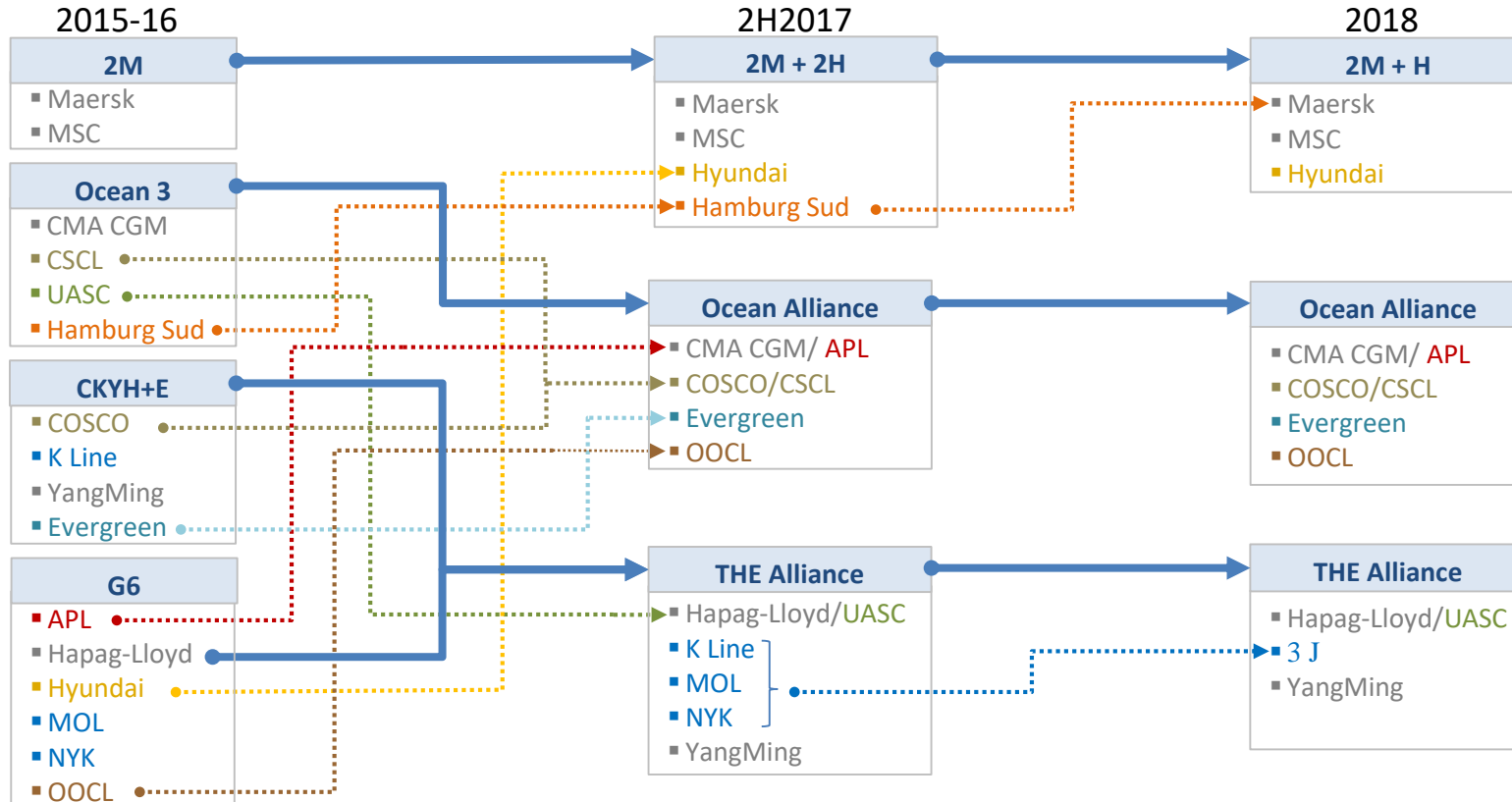
for

San Pedro Bay



Liner Industry Structural Changes 2015-2018

Global Carrier Consolidation (East-West Trades)



Impacts of Carrier Consolidation

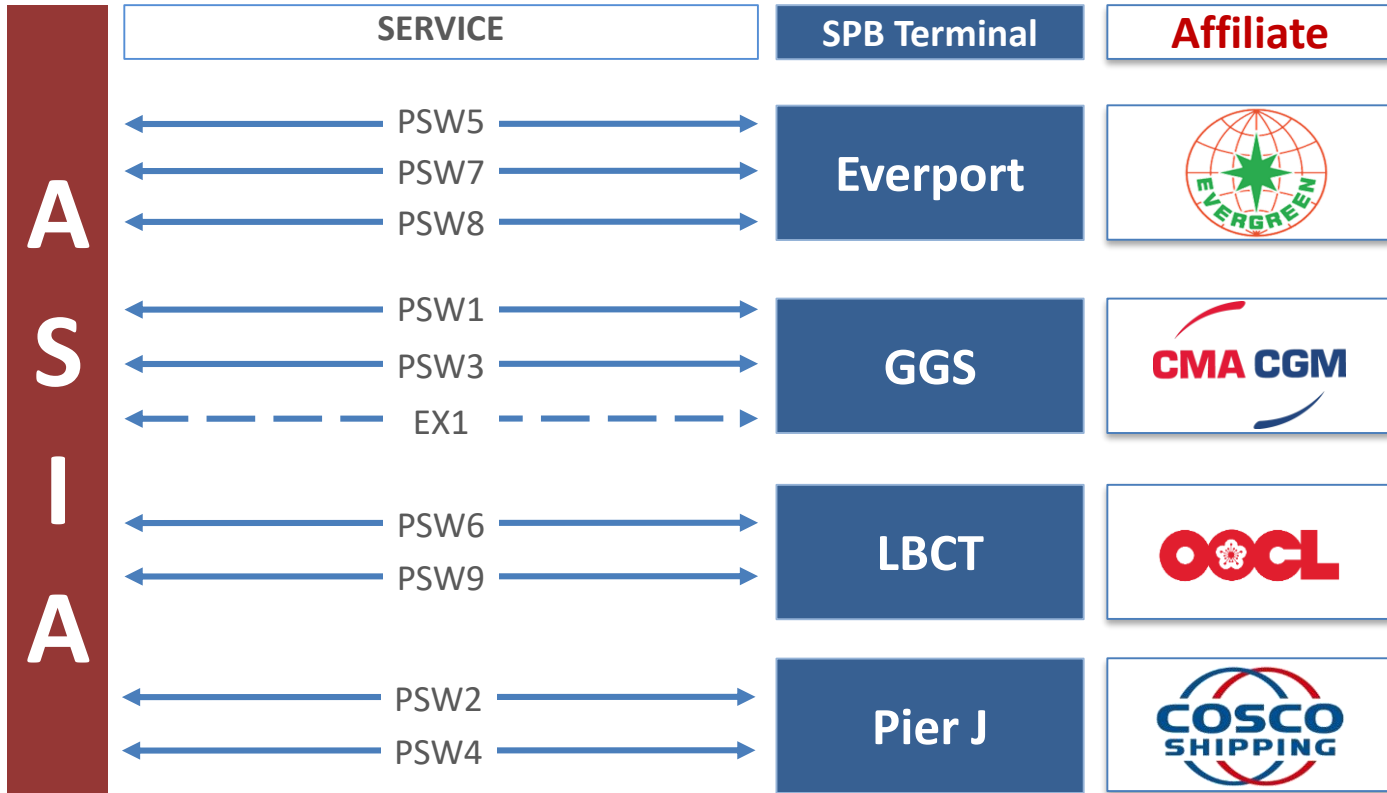
Sailing Frequencies and Weekly Capacity for Asia – SPB Trade



	2H 2016	2H 2017
Weekly Capacity (TEU)	205,300	214,900
Number of E/B Sailings	27	27
- by Global Carriers	26	23
- by Independent Carriers	1	4

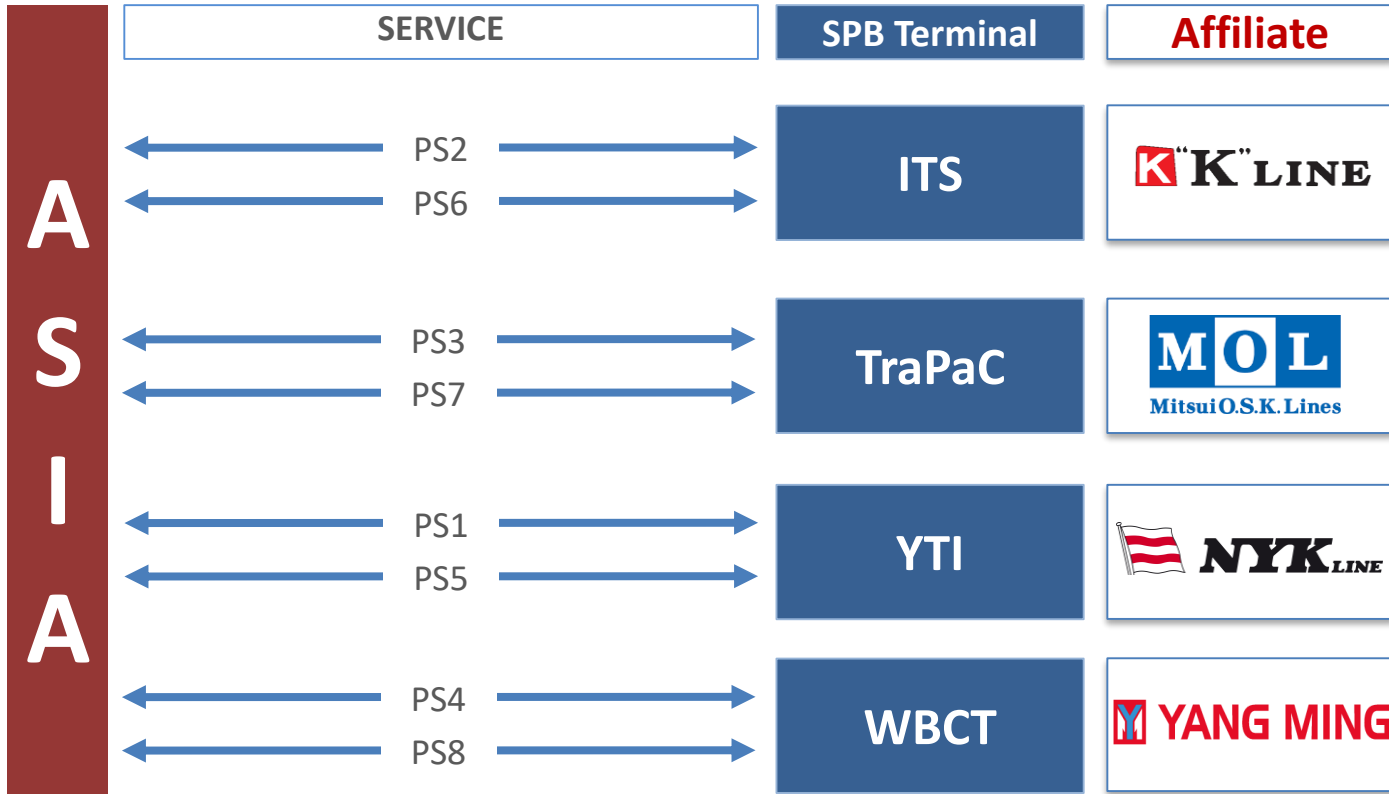
Ocean Alliance

Asia-California Services



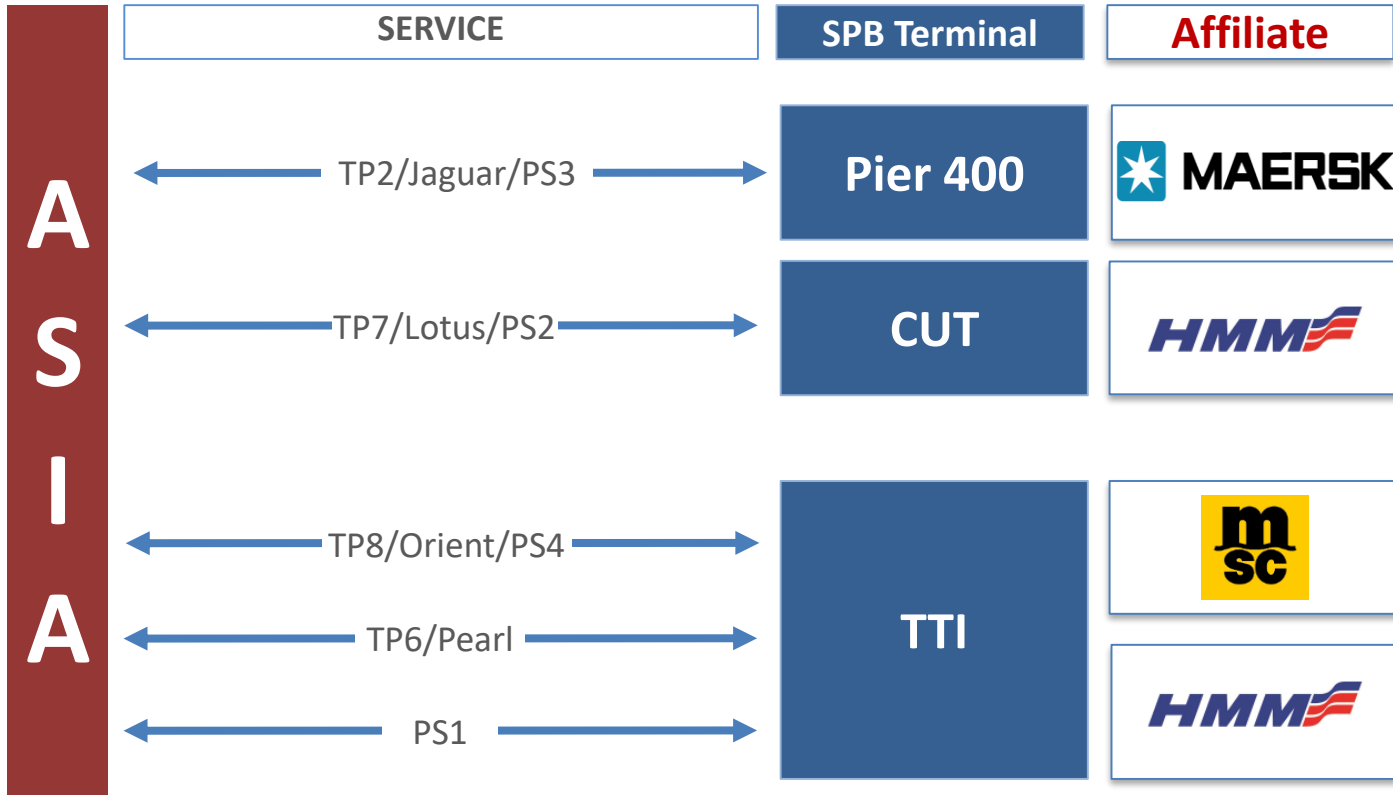
THE Alliance

Asia-California Services



2M Alliance

Asia-California Services



Asia-California Services

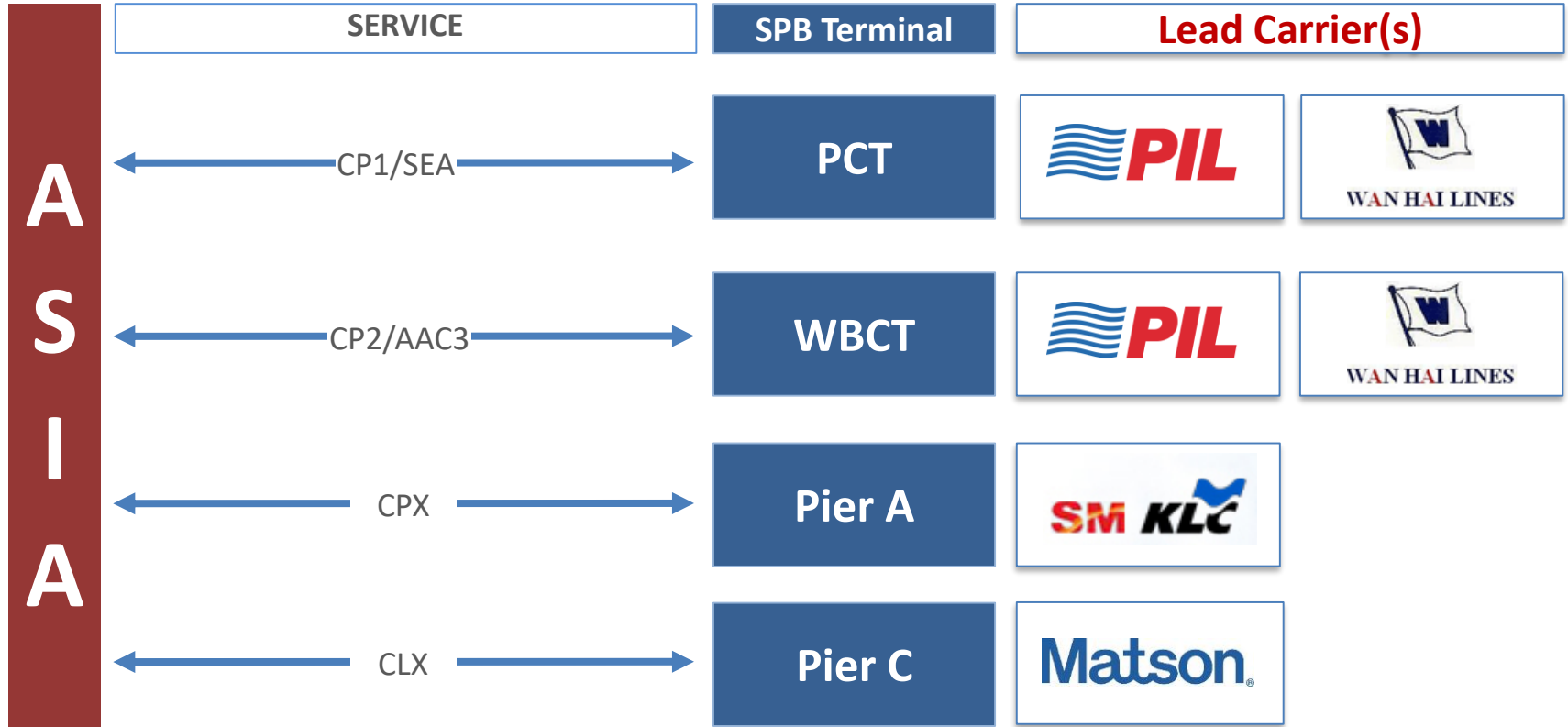
Alliance Comparisons



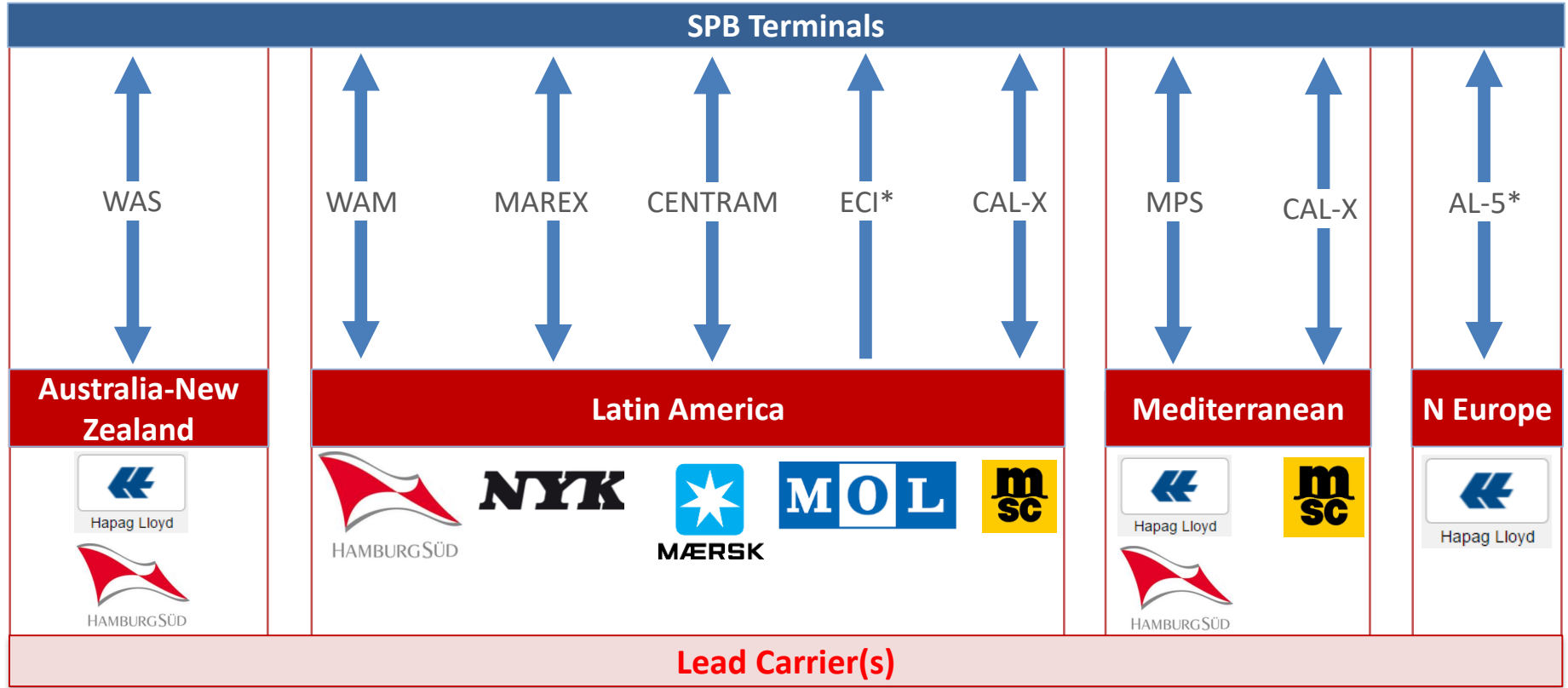
Asian Region	Number of Weekly Sailings			Fastest E/B Transit Days to SPB		
	OCEAN	THE	2M	From	Days	Provider
Korea	1	2	3	Busan	10	Ocean; 2M
Japan	0	2	1	Yokohama	10	2M
Bohai Bay	2	1	1	Xingang	15	Ocean; THE
N PRC	3	2	2	Qingdao	12	Ocean
Yangtze River Delta	4	2	3	Shanghai	10	Ocean
S PRC	2	0	1	Xiamen	12	2M
Taiwan	3	1	1	KAO; KEE	12	Ocean; THE
Pearl River Delta	4	3	3	Yantian	13	Ocean; THE
SE Asia	2	1	3	Cai Mep	16	Ocean

Independent Carriers

Asia-California Services

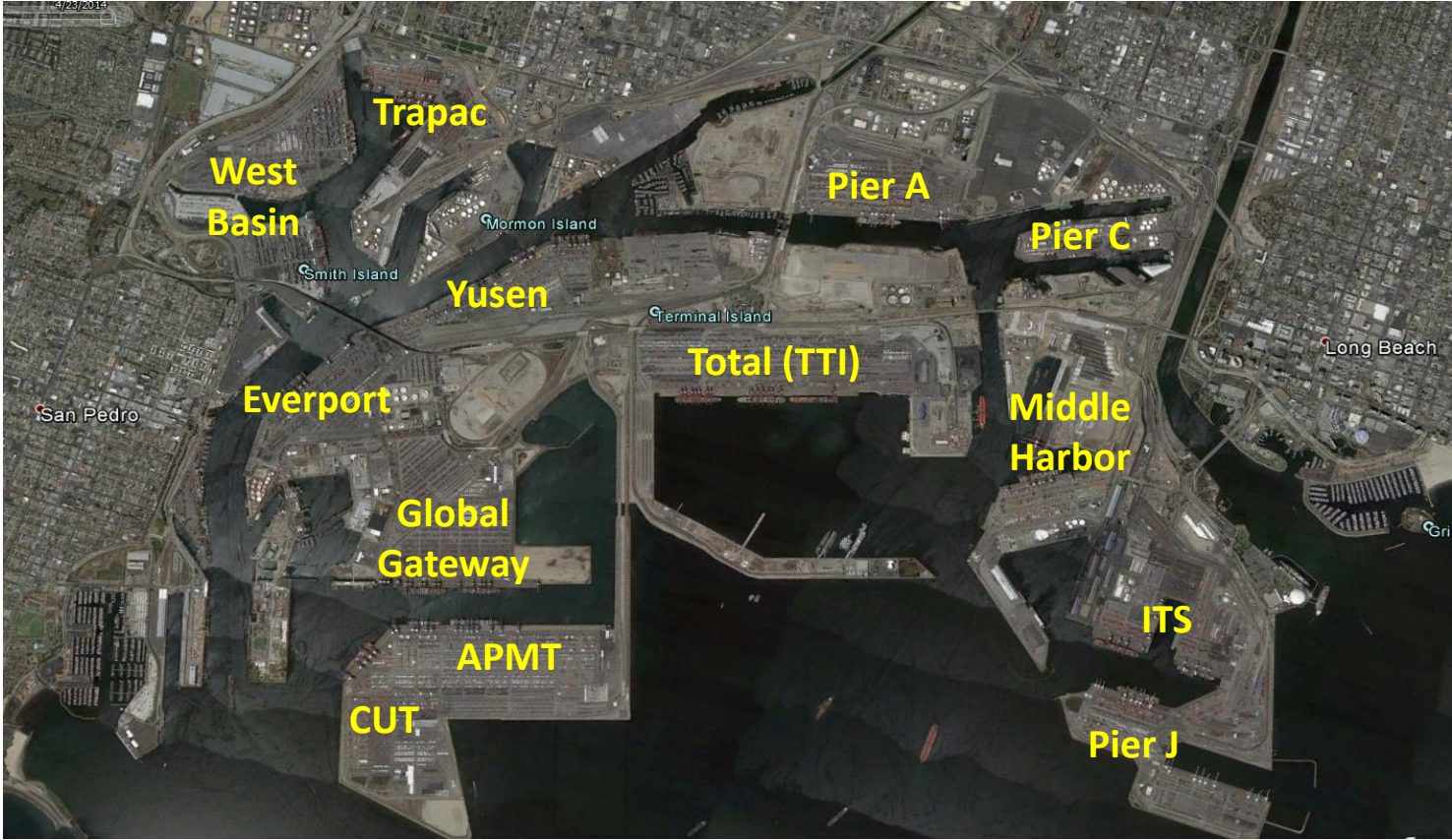


Other Import Services to San Pedro Bay



*New Services

Terminal Issues for SPB



Terminal Assignments by Alliance/Carrier



Asia Deployment Distribution by Terminal – 2H17





Port of
LONG BEACH
The Green Port

PULSE of the PORTS

Thanks!

